



VACANCY

SUPPLY CHAIN MANAGER – LOCAL SALES VEGETABLE

HEAD OFFICE

Job objective:

The Supply Chain Manager – Local Sales (Vegetables) will oversee the end-to-end supply chain function, ensuring efficient order management, product availability, logistics coordination, and exceptional customer satisfaction. This role integrates sales operations, demand planning, customer relationship management, and distribution to ensure timely delivery of high-quality fresh produce while optimizing costs and driving business growth.

Key Responsibilities:

- Oversee order management, ensuring accurate system entry and timely client confirmations and pack plans.
- Coordinate with farm sites, packhouses, and logistics teams to align supply with demand.
- Manage order adjustments, packaging requirements, and dispatch documentation.
- Track shipments and communicate updates or delays to clients promptly.
- Analyze sales trends and forecasts to support planning and decision-making.
- Ensure pricing accuracy and prepare weekly product availability reports.
- Build and maintain strong client relationships and handle order-related queries.
- Support resolution of customer complaints in collaboration with relevant teams.
- Liaise with logistics providers to ensure efficient and timely product distribution.
- Prepare key reports, track KPIs, and drive continuous improvement initiatives.
- Coordinate cross-functional teams and provide updates to management.

Key Performance Indicators:

- Order accuracy and system integrity
- On-time delivery and service levels
- Customer satisfaction and retention
- Forecast accuracy and waste reduction
- Sales performance and revenue growth
- Logistics efficiency and cost control

Qualifications and Key Competence:

- Bachelor's degree in supply chain management, Logistics, Business Administration, or related field (Diploma may be considered with strong experience).
- Minimum **3–5 years' experience** in supply chain, logistics, or sales operations, preferably in fresh produce/agriculture.
- Proven experience in demand planning, order management, and customer account management
- Strong analytical and reporting skills.

We offer.

At AAA-Growers, we have great ambitions. Innovation, technology, and quality are our top priorities, creating a dynamic workplace where you can grow both personally and professionally. We offer a dynamic and supportive workplace where you can grow both personally and professionally, and where teamwork and collaboration are part of our culture.

Your application

Click here to apply: <https://www.aaagrowers.co.ke/jobapplications/job-list.php>

Deadline for applications – 30th April 2026.

AAA Growers Ltd.

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